

Subject: Business Trip Combined Heat & Power in Chile

Dear Madam or Sir

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in collaboration with the Ministry of Energy, represented by the Chilean Agency of Energy Efficiency (AChEE), and the Ministry of Health are developing the project “Energy Efficiency and Combines Heat & Power in Public Hospitals” (Eficiencia energética y cogeneración en hospitales públicos) in the framework of the intergovernmental cooperation between Chile and Germany. The German contribution is financed by the Federal Ministry for the Environment, Nature Conversation and Nuclear Safety with funding coming from the International Climate Initiative (ICI), which was established in 2008 to support climate protection measures in developing and emerging countries.

In the context of this project the German-Chilean Chamber of Commerce and Industry (AHK Chile) would like to invite you to participate in the **Business Trip Combined Heat & Power in Chile** from 2 to 4 September 2013.

The objective of this trip is to evaluate the attractiveness of Chile as a new market for your business development. We invite European companies to join this trip which includes the participation in an International Heat & Power Conference and individually organized business meetings with Chilean companies.

Destination	Technological Focus	Period	Program
Santiago de Chile / Chile	Combined Heat & Power in Chile	02.-04.09.13	1. International Conference 2. Individual Business meetings



Deutsch - Chilenische
Industrie - und Handelskammer
Cámara Chileno-Alemana
de Comercio e Industria - CAMCHAL

Por encargo de:



de la República Federal de Alemania



If you are interested in entering the Chilean market, sharing your technological experiences and provide your services to potential business partners and customers in during an international conference and individual business meetings, your stay in Santiago de Chile will be the perfect platform to do so.

Your company will have the opportunity to present your technologies and experiences within the conference to a **broad professional audience**. We aspect up to **150 Chilean representatives** mainly from the following sectors: Hospital & Clinics, Hotels, Commercial Centres, Real Estate Companies, Construction Companies, Educational Centres, Sports Clubs, etc.

Furthermore we will, according to your wishes and requirements, organize up to 5 **individual business meetings** with potential partners or clients and institutions. The participation in the conference and the organization of the meetings are **free of charge**. You will only have to afford your journey and the transportation costs to the meetings.

In case of interest and good Spanish knowledge you could eventually also be integrated in a workshop for Chilean companies on Monday, 2th of September.

In case of interest to participate in the business trip, we kindly ask you to **fill in the forms** which you find enclosed and return them by mail to Madeleine Krenzlin, Project Manager Energy, mkrenzlin@camchal.

For further information or if you have any questions please do not hesitate to contact us.

Thank you for your attention, and we are looking forward to hearing from you soon.

Best regards

Madeleine Krenzlin
Project Manager Energy
German Chilean Chamber of Commerce of Industry

Contact:

Madeleine Krenzlin

German Chilean Chamber of Commerce of Industry

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W: www.chile.ahk.de



Program: Business Trip Combined Heat & Power in Chile

Date / Time	Program	Place
02/09/2013 5:30 pm	Briefing to the framework conditions and business opportunities in Chile	German Chilean Chamber of Commerce and Industry Av. El Bosque Norte 0440, Office 601 Las Condes, Santiago
02/09/2013 7:00 pm	Dinner (Self-paid, optional)	Restaurant “Puerto Marisko” Av. Isidora Goyenechea 2918 Las Condes, Santiago www.restaurantmariscos.cl
03/09/2013 8:30 am to 2:30 pm	International Heat & Power Conference Company presentation to potential customer and partners (English)	Event Center “Casa Piedra” Av. San Josemaría Escrivá de Balaguer 5600 Vitacura, Santiago www.casapiedra.cl
03/09/2013 4:00 pm to 6:00 pm	City Tour (Self-paid, optional)	Santiago
04/09/2013 9:00 am to 18:00 pm	Individual business meetings with potential customers and/or partners	In the office of respective companies in Santiago

Hotel recommendation:

Hotel Plaza El Bosque, San Sebastián 2800, Las Condes, Santiago

Reference Price for bookings via German Chilean Chamber of Commerce and subject to availability: USD 155 (+ Tax)

<http://www.plazaelbosque.cl/sansebastian/index.php>



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de Comercio e Industria - CAMCHAL

Por encargo de:
 Ministerio Federal de Medio Ambiente,
Protección de la Naturaleza
y Seguridad Nuclear
de la República Federal de Alemania

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Binding registration for the **Business Trip *Combined Heat & Power in Chile*** from 2 to 4
September 2013

Please fill in the form and return it by mail to Madeleine Krenzlin, Project Manager
Energy, German Chilean Chamber of Commerce and Industry, mkrenzlin@camchal.

Company

Name	<input type="text"/>
Street, No.	<input type="text"/>
Postcode	<input type="text"/>
City	<input type="text"/>
Country	<input type="text"/>
Phone	<input type="text"/>
Mail	<input type="text"/>
Fax	<input type="text"/>
Homepage	<input type="text"/>

Name contact person:

Mail contact person:

This Business trip is offered by the Chilean-German Chamber of Commerce and Industry
(AHK Chile) in collaboration with Deutsche Gesellschaft für Internationale
Zusammenarbeit (GIZ) and the Chilean Agency for Energy Efficiency (AChEE).



The participation in the conference and the organization of up to 5 individual business meetings are free of charge. The company by participating in this business trip has to carry the following costs: journey, accommodation, food, transportation to the business meetings in Santiago and -if required- costs for translator in the business meetings.

After receiving the registration form and the company questionnaire, the German Chilean Chamber of Commerce and Industry will check and confirm the participation of the company within 5 days. Then registration is binding.

By registering for the business trip the participant expressly accepts the following declaration:

- a) To fill in the form “Company Questionnaire” and hand in with the registration form
- b) To prepare and hand in a presentation until 13th August for the conference (Language: English or Spanish)
- c) To give the presentation on the conference in the predefined time scale (20 min.)
- d) To attend the business meetings to those the participant had agreed to in advance

The inscribing company reserves the right to revoke the registration until 2th August 2013. After this date, AHK Chile will charge an expense allowance of EUR 800.

In case that there is no minimum of 4 company inscriptions until 13th August 2013, the trip will be cancelled. In case of cancelation, AHK Chile will not respond for potential expenses from the company.

Hereby, I bindingly register for the above mentioned Business Trip Combined Heat and Power in Chile. I confirm that I have read the right of withdrawal as well as all other advices and I declare my consent.

City, Date

Signature, Stamp